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**Note**: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

#### **SECURITIES AND EXCHANGE COMMISSION**

#### SEC FORM 17-A, AS AMENDED

# ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

1. For the fiscal year ended <u>December 31, 2019</u>
2. SEC Identification Number 14782 3. BIR Tax Identification No. 000-128-846-000
4. Exact name of issuer as specified in its charter LIBERTY FLOUR MILLS, INC.
5. MANILA Province, Country or other jurisdiction of incorporation or organization  6. Industry Classification Code:
7. LIBERTY BUILDING, A. ARNAIZ AVENUE, MAKATI CITY Address of principal office Postal Code
8. <u>(632) 892-5011</u>
Issuer's telephone number, including area code
9. NONE
Former name, former address, and former fiscal year, if changed since last report.
10. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sec. 4 and 8 of the RSA
Title of Each Class Number of Shares of Common Stock
COMMON Outstanding and Amount of Debt Outstanding 150,000,000
11. Are any or all of these securities listed on a Stock Exchange.
Yes [✔] No [ː]
If yes, state the name of such stock exchange and the classes of securities listed therein:  PHILIPPINE STOCK EXCHANGE  COMMON
12. Check whether the issuer:
(a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17.1 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports);
Yes [✔] No []
(b) has been subject to such filing requirements for the past ninety (90) days.
Yes [ ✔ ] No [ ]

13. State the aggregate market value of the voting stock held by non-affiliates of the registrant. The aggregate market value shall be computed by reference to the price at which the stock was sold, or the average bid and asked prices of such stock, as of a specified date within sixty (60) days prior to the date of filing. If a determination as to whether a particular person or entity is an affiliate cannot be made without involving unreasonable effort and expense, the aggregate market value of the common stock held by non-affiliates may be calculated on the basis of assumptions reasonable under the circumstances, provided the assumptions are set forth in this Form. (See definition of "affiliate" in "Annex B").

## APPLICABLE ONLY TO ISSUERS INVOLVED IN INSOLVENCY/SUSPENSION OF PAYMENTS PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

14.	Check whether the issuer has filed all documents and reports required to be filed by Section
	17 of the Code subsequent to the distribution of securities under a plan confirmed by a
	court or the Commission.

Yes [ ] No [ ]

#### **DOCUMENTS INCORPORATED BY REFERENCE**

- 15. If any of the following documents are incorporated by reference, briefly describe them and identify the part of SEC Form 17-A into which the document is incorporated:
  - (a) Any annual report to security holders; -NA-
  - (b) Any information statement filed pursuant to SRC Rule 20; -NA-
  - (c) Any prospectus filed pursuant to SRC Rule 8.1. -NA-

# Liberty

LIBERTY FLOUR MILLS, INC.

## 2019 ANNUAL REPORT

#### **PART I - BUSINESS AND GENERAL INFORMATION**

#### 1. Business of the Company

Liberty Flour Mills, Inc. (the "Company") is a stock corporation incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on December 26, 1958. On December 28, 2008 the Company extended its corporate life for another 50 years. The Parent Company is primarily engaged in the business of manufacturing flour, utilization of its byproducts and the distribution and sales of its produce. The common shares of the Parent Company were listed beginning January 24, 1966 and have been traded since then.

Liberty Flour Mills, Inc. currently has two (2) subsidiaries, namely: a.) LFM Properties Corporation (LPC) and b.) Liberty Engineering Corporation (LEC). LFM Properties Corporation was incorporated and registered in the Philippines on December 18, 1995 while Liberty Engineering Corporation was incorporated and registered with SEC on December 10, 1965 and extended its corporate life for another 50 years from December 31, 2015. LFM Properties is engage in the business of leasing out office spaces and condominium units. Liberty Engineering Corporation will be on sale, lease and purchase of equipment and machinery.

There is currently no bankruptcy, receivership or any other similar proceedings involving the Company or its subsidiary. Neither was there any material reclassification, merger, consolidation or purchase or sale of a significant amount of the assets of the Company or its subsidiary.

#### **Products**

The products of the Company consist mainly of flour products. The following is a description of the primary products produced by the Company:

- 1. Bakery Flour
- a. El Superior and LFM Bakers

El Superior and LFM Bakers are the Company's flour products which undergo the same processes as the other flour products the Company produces. Unlike the Pine Tree and LFM Soft brands, these products are hard variety of flour best for making pandesal and loaf bread. El Superior is marketed exclusively by Parity Values, Inc., while LFM Bakers is marketed by Liberty Commodities Corporation.

#### b. Pine Tree and LFM Soft

Pine Tree and LFM Soft are soft variety of flour are best used for making biscuits and cookies. Pine Tree and LFM soft are marketed by Trade Demands Corporation. and Liberty Commodities Corporation, respectively.

#### Mill Feed

Mill Feed is a flour by-product which is used for animal feeds.

The relative contribution of the Company's products and services to its sales or revenues are as follows:

Products/Services	Percentage of Sales/Revenues
Hard Flour	47%
Soft Flour	21%
Mill Feed	10%
Rental Income	22%

The Company's products are exclusively distributed and marketed by Parity Values, Inc., Trade Demands, Corp., and Liberty Commodities Corp. The Company sells its products mainly on a wholesale basis principally to members of the baking and food supply industry nationwide. Its business is dependent on the three (3) above-mentioned distributors whereby the loss of any of the three (3) would have a material adverse effect on the business.

Other than the products above-mentioned, the Company currently has no new products or services under development.

#### Competition

Considering that competition in the supply of flour, bakery and mill products is stiff, the Company believes that product pricing, customer service and satisfaction and product performance will ultimately determine market leadership. Currently, the Company's market strategy follows such belief and the Company is confident that by making the quality of its products more superior than that of its competitors, while maintaining the competitiveness of its prices, it will be able to maintain, if not further improve, its standing in the industry.

There are now about twenty one (21) major flour millers in the country who are currently undertaking the same business as the Company.

The first eight were established in the 1960s. These were the following:

- 1. RFM Corporation
- 2. General Milling Corporation
- 3. Wellington Flour Mills Corporation
- 4. Pacific Flour Mills
- 5. Pilmico Foods Corporation
- 6. Philippine Flour Mills
- 7. Liberty Flour Mills, Inc.
- 8. Universal Robina Corporation

In 1990s, the following established their own mills:

- 9. San Miguel Corp.
- 10. Philippine Foremost Milling Corp.
- 11. Morning Star Milling Corporation
- 12. Delta Milling Industry

Newer mills have joined the industry and made competition stronger and these are:

- 13. Monde Nissin Corp.
- 14. Atlantic Grains Corp.
- 15. Asian Grains Corp.
- 16. Agri-Pacific Rebisco Flour Mills
- 17. Great Earth Industrial Corp.

- 18. New Hope Flour Mills
- 19. North Star Flour Mills
- 20. Big C Agriflour Corp.

Late in 2017, a multinational joint venture between the Salim family of Indonesia and Australian CBH Group open their latest milling venture in Asia, the Mabuhay Interflour Mills.

The market share of the Company is approximately two (2%) percent.

The Company is likewise engaged in the business of leasing out office and commercial spaces directly or through its wholly owned subsidiary, LFM Properties Corporation. The Company leases out excess office spaces at its head office at Liberty Building in Makati City. It also leases out commercial and office spaces at its property in Mandaluyong City. LFM Properties Corporation owns: (1) a 21-storey building in Salcedo Village, Makati City which is fully leased out to local and foreign corporations as well as some foreign embassies and consulates; (2) another 21-storey building also in Salcedo Village, Makati City became fully operational by Q1 2019 (3) two-(2) residential condominium units which is fully leased out; and (4) a 2,100 square meter property in Ortigas Center which is currently leased out as a parking lot. Future plans for the Ortigas Center property are not yet definite although studies are being undertaken for a 2storey structure to be leased out to commercial and service establishments. Although the property sector has suffered from high vacancy rates during the last 5 years, the Company has done well with its real estate investments because of its prudent approach to the development of properties. Its strategy of providing superior quality office and commercial spaces at reasonable rates and maintaining low levels of debt have proven to be a successful formula in an industry dominated by large developers such as Ayala Land Inc., Megaworld Properties, Empire East Land and Robinsons Land Corporation. With the recent upturn in the property market, the Company intends to develop its Ortigas Center property in the near future. Although no firm plans have yet been approved, the Company intends to continue to follow its conservative development strategy in case of a sudden downturn in the real estate industry.

#### Customers

The Company caters mainly to bakeries, institutional end-users (i.e. pastry and cake shops) as well as supermarkets on a wholesale basis. Despite this, however, the Company is not dependent on any single or limited number of customers. The Company, likewise, does not engage in the retail of its products.

#### Transactions with and/or Dependence on Related Parties

The products produced by the Company are distributed through its three distributors, namely: (1) Parity Values, Inc.; (2) Trade Demands, Corp.; and (3) Liberty Commodities Corp.

In view of the Company's distribution structure, the Company is largely dependent on the distribution capability of its three (3) distributors.

The Company's products are distributed to the above-mentioned distributors as follows:

Distributor	Percentage to Sales
Parity Values, Inc.	55%
Trade Demands, Corp.	22%
Liberty Commodities Corp.	23%

#### Purchase of Raw Materials and Supplies

The principal materials purchased are obtained on a competitive basis from many different sources that are readily available, both in the Philippines and abroad such as: Columbia Grain Int'l, Inc., CHS Europe SARL, and Bunge Asia PTE.

#### **Employees**

As of December 31, 2019, the Company has 141 regular and probationary employees as follows:

Type of Employee	Number of Employees
Executives / Managerial	13
Administrative	8
Clerical	5
Operations	115
Total	141

The rank-and-file employees and the supervisory employees are subject to separate Collective Bargaining Agreements (CBA). Both CBAs will expire on June 30, 2024.

The Company has not experienced any strike or had been threatened by a strike. Relationship between management and labor has been harmonious.

The Company's subsidiary has the following employees:

Type of Employees	LFM Properties Corp.
Officers / Managerial.	6
Administrative	2
Clerical	0
Operations	7
Total	15

#### Working Capital

The working capital required by the Company in its business is from internally generated funds and bank borrowings.

#### Sales

All sales by the Company of its products are sold locally or to the domestic market. The Company does not export nor cater to foreign consumers.

#### Subsidiary

Liberty Flour Mills, Inc. currently has two (2) subsidiaries, namely: a.) LFM Properties Corporation (LPC) and b.) Liberty Engineering Corporation (LEC). LFM Properties Corporation was incorporated and registered in the Philippines on December 18, 1995 while Liberty Engineering Corporation was incorporated and registered with SEC on December 10, 1965 and extended its corporate life for another 50 years from December 31, 2015. LFM Properties is

engage in the business of leasing out office spaces and condominium units. Liberty Engineering Corporation will be on sale, lease and purchase of equipment and machinery.

Effect of any existing or probable government regulation on the business of the Company

The Company's products are subject to evaluation and approval by the Bureau of Food and Drugs. The Company ensures that all its products comply with strict government and health standards.

Other than as mentioned above, the Company is not aware of any existing or probable government regulations that would have an effect on the business of the Company. Should there be new government regulations that would have an adverse effect on the Company's business, the Company believes that it will have to make adjustments in its business so that it may comply with such new regulations.

The subsidiaries of the Company are required to secure mayor's permits and business permits. For the current year, the subsidiaries have already secured the necessary permits and has paid the fees thereof.

Prior to the construction of the buildings, the Company's subsidiary, LFM Properties Corporation, has secured the necessary permits, including the environmental compliance certificate required by the Department of Environment and Natural Resources.

#### Research and Development

None of the research and development expenses are borne directly by the Company's customers.

On the other hand, the subsidiaries are not expected to spend any amount for development activities.

#### Patents

The Company enters into royalty agreements covering its products. The Company regularly ensures that all such agreements are valid and subsisting and takes earnest efforts in protecting its right to such agreements.

In 2003, the Company's Royalty Agreement with General Mills, Inc., a Delaware Corporation, involving the license to use the trademark Softasilk has expired.

The Royalty Agreement of the Company with General Mills, Inc. for the exclusive license to use the trademark Gold Medal expired in December 2009.

#### Cost of Compliance with Environmental Laws

The Company was granted Environmental Compliance Certificate (ECC) by the DENR-NCR after complying with the Environmental Impact Statement (EIS) System requirements as prescribed in the guidelines of the Implementing Rules & Regulations of Presidential Decree No. 1586. A Permit To Operate pursuant to Clean Air Act (RA 8749) is granted to the Company with annual fees of around P19, 700.00 and other charges.

#### Major Risks Involved

The Company is affected by foreign exchange fluctuation considering that its supplies and raw materials are sourced abroad. Similarly, increase in the price of wheat in the world market poses as a major risk to the Company. When necessary, the Company adjusts the prices of

its products in order to meet changes in the currency rates and prices. As of December 31, 2019, the Company has insignificant exposure to foreign currency risk.

The properties of the Company and its subsidiary are sufficiently insured with reputable insurance companies.

#### 2. Properties

The properties of the Company consist of the following:

- A parcel of land with a flour mill located at F.Blumentritt Ext., Mandaluyong City which serve as the manufacture plant of the Company for its flour and feeds products;
- 2. A parcel of land located at the border of Angono and Teresa, Rizal which is not used in operation;
- 3. A parcel of land with a building located along Boni cor. P. Cruz, Mandaluyong City which is being leased out to tenants; and
- 4. A parcel of land with a building located at A.Arnaiz Avenue, Makati City which serves as the management and administrative building of the Company.

The Company also owns several properties which were purchased for investment purposes, namely:

- A parcel of land located in Cabuyao, Laguna
- 2. A parcel of land located in Tagaytay
- A parcel of land in Angeles City
- 4. A parcel of land in FTI Taguig
- 5. A building unit in PSE, Fort BGC

All of the Company's properties are owned by it as absolute and registered owner.

The Company currently does not have any plans of acquiring any other real property within the next twelve (12) months.

#### 3. Legal Proceedings

The Company is involved in legal proceedings and tax assessments and claims occurring in the ordinary course of business. In consultation with the Group's external legal counsels, management believes that the ultimate disposition of the above matters will not have any material adverse effect on the Group's operations or its financial condition.

However, there are no pending criminal cases filed against the Company or any of its directors and key officers.

#### 4. Submission of Matters to a Vote of Security Holders

There were no matters submitted to a vote of security holders during the fourth quarter of the fiscal year covered by this Report.

#### PART II - OPERATIONAL AND FINANCIAL INFORMATION

#### 5. Market for Company's Common Equity and Related Stockholder Matters

#### **Market Information**

The shares of the Company consist solely of common shares which are presently listed and traded in the Philippine Stock Exchange. The high and low sales prices for the shares of the Company for each quarter within the last two fiscal years are as follows:

2019	High	Low
First Quarter	54.00	53.00
Second Quarter	50.00	50.00
Third Quarter	26.40	26.40
Fourth Quarter	41.65	41.65
2018	High	Low
First Quarter	52.55	52.55
Second Quarter	50.30	50.05
Third Quarter	49.95	49.60
Fourth Quarter	45.00	45.00

#### **Holders**

As of December 31, 2019, there are 444 holders of common shares of stocks of the Company.

The top 20 stockholders of the Company as of December 31, 2019 are as follows:

	Name of Stockholder	Number of Shares held	Percentage
1.)	Parity Values, Inc.	60,878,835	40.59%
2.)	PCD Nominee Corp.(F)	47,689,011	31.79%
3.)	Bacsay Management Corp.	5,589,742	3.73%
4.)	Sebring Management Corp.	3,122,102	2.08%
5.)	E.K.I Tourist Dev. Corp.	2,855,505	1.90%
6.)	L & J Agricultural Inc.	2,417,841	1.61%
7.)	Moreno, Jose Jr.	928,277	0.62%
8.)	Lopez Jr., Eduardo	915,468	0.61%
9.)	Pulmones, Amelia Kalaw	913,613	0.61%
10.)	Carvina Farms Inc.	769,920	0.51%
11.)	Feria, Paula K.	740,488	0.49%
12.)	Fajardo, Erwin M.	697,337	0.46%
13.)	Kalaw, Regina	628,116	0.42%
14.)	Lopez, Jose Ma. S.	624,465	0.42%
15.)	Hsu, Philip	602,405	0.40%
16.)	Galan, Norma Yu	524,745	0.35%
17.)	Fajardo, Eric	521,796	0.35%
18.)	Javellana, Maria Teresa V.	509,493	0.34%
19.)	Maramba III, Felix R.	487,934	0.33%
20.)	Quiros, Ma. Cristina V.	475,344	0.32%

#### **Dividends**

The average dividend per share of the Company was ₽.45 in 2019, P1.50 in 2018 and ₽0.75 in 2017.

The following table contains information regarding the dividend declaration and distribution on the common stock of the Company for the years 2019, 2018 and 2017.

	Dividend Type	Record Date	Rate	Amount
For 2019	Cash	May 10,2019	3%	P45,000,000.00
For 2018	Cash	April 6,2018	5%	P75,000,000.00
	Cash	November 12,2018	5%	P75,000,000.00
For 2017	Cash	April 21,2017	7.5%	P112,500,000.00

Below is the schedule of Retained Earnings available for Dividend Declaration:

Adjustments: (see adjustments in previous years' reconciliation)	(17,040,620)
Unappropriated retained earnings, as adjusted to available for dividend	
distribution, beginning	1,112,740,138
Add: Net income actually earned/realized during the year	
Net income closed to retained earnings	44,476,441
Less: Non-actual/unrealized income, net of tax	
Fair value gain on financial assets at FVTPL	(56,041)
Benefit from deferred income tax	(674,567)
Net income actually earned/realized during the year	43,745,833
Less: Cash dividend declaration during the year	(45,000,000)
Total retained earnings available for dividend declaration, end	1,111,485,971

## Recent Sales of Unregistered or Exempt Securities, including Recent Issuance of Securities Constituting an Exempt Transaction

The Company has not sold any securities, whether unregistered or exempt or any issuance constituting an exempt transaction under the Revised Securities Act (RSA) or the Securities Regulation Code (SRC), during the past three (3) years.

#### 6. Management's Discussion and Analysis or Plan of Operation.

The selected financial information of the Company set forth below are derived from the audited financial statements submitted by Sycip Gorres Velayo & Co. for 2019:

#### **Income Statement Data**

## For the Year December 31 (in Thousands of Pesos)

*	<u>2019</u>	<u>2018</u>	<u>2017</u>
Income	1,035,224	996,496	912,021
Expense	(936,215)	(881,501)	(787,984)
Income Before Tax	99,009	114,995	124,037
Provision for Tax	(13,848)	(12,979)	(21,349)
Net Income	85,161	102,016	102,688

#### **Balance Sheet Data**

## As of December 31 (in Thousands of Pesos)

<u>2019</u>	<u>2018</u>	<u>2017</u>
169 103	70.000	404.000
•	,	131,986
		763,095
		167,359
	242,024	205,261
	75 999	65,459
	,	1,270,220
		997,369
		66,587
		4,718
		28,973
	,	12,716
		3,713,743
632.900	770.400	670,459
		155,690
, _		1,040
7,427	11,294	9,790
2,423	11,317	3,647
22,251	15,021	5,465
13,293	12,694	600
99,893	84,689	99,769
6,391	· -	2,594
1,000,097	1,130,724	949,054
4 500 000		
	. ,	1,500,000
36,231	(122,474)	
(444, 400)		
(111,428)		
		40.050
		18,350
(A 01E)	2.020	(2.400)
		(3,183)
		1,249,522
2,102,281	2,022,583	2,764,689
3,702,384	3,753,307	3,713,743
	168,193 724,898 39,142 172,846 2,313 77,233 1,177,783 1,167,873 60,268 27,113 27,742 56,980 3,702,384  632,900 215,519 7,427 2,423 22,251 13,293 99,893 6,391 1,000,097  1,500,000 36,231 (111,428)  (4,815) 1,282,299 2,702,287	168,193

#### Results of Operations

#### 2019

The operations for the year ending December 31, 2019 posted a modest improvement versus last year for the sales volume of Bakery Flour & Mill Feeds increased slightly resulting in an increase in Net Sales by 3%. In terms of Sales Value, its P742.47 million vs. P722.88 million in 2018. Then, there was a decrease of 2.1% in the related cost of sales due to improvement in cost of wheat, the major raw materials of flour in the second half of the year. Some cost cutting measures being implemented by Management also contributed in lower cost of the products. The lease rental from one of the subsidiaries made a huge increase by 72% from prior year as its new building is fully operational by Q1 of 2019. Lease Rental in 2019 is P206.59 million vs. P120.30 million in 2018. Dividend income was lower versus previous year due to callable redemptions in some investment instruments and interest income was slightly lower also. However, there was also a huge increase in interest expense of 295% incurred by one of the subsidiaries due to higher loan payments compared to 2018. The amount of P53.2 million interest expense pulled down the Net Income to P85.16 million as compared to P102.01 million in 2018.

As of the year ended December 31, 2019, the total gross income amounted to P312.04 million as compared to December 31, 2018 which was only P238.33 million for an increase of 30%. Gross Income was accounted as coming from the income from the sale of the company's products, rental and real estate income, interest income, and dividend income. Operating expenses and finance costs amounted to P178.12million and P53.20million, respectively. Operating expenses consists of selling and administrative expenses such as salaries and wages, employee's welfare, depreciation, outside services, taxes, insurance, communications, office supplies, transportations, repairs, maintenance, interest and other expenses.

The total combined assets amounted to P3.70 billion in 2019 compared to P3.75 billion in 2018 which is slightly lower by 1%. The total combined liabilities amounted to P1 billion in 2019 which is lower by 12%, at P1.13 billion in 2018.

The Company has no knowledge of any trends, events or uncertainties which are reasonably expected to have a material impact on the net sales or revenues of the Company.

For the year 2019 there were no seasonal aspects which had a material effect on the Company's financial statements.

Below is a discussion of material changes of accounts which had increased or decreased by 5% or more in 2019 as compared to 2018:

Financial Assets at FVTPL – The decrease made in 2019 is because of the sale made by one of the subsidiaries as shown in the statement of cash flows.

*Inventories* – The significant decrease of 28% in inventory is due to the lower purchases of wheat inventories.

Financial assets at FVOCI - There were no material changes of the account.

Accrued Rent and Other Noncurrent Assets—There were additional rental spaces during the year. The increase is because of the adjustment made on the recognition of rental income using straight line method based on the terms of the lease agreement per PAS 17 on Lease. While the increase for other noncurrent assets pertain to down payment by the Parent to the supplier for the purchase of milling machineries.

Notes payable – The Company's subsidiary-LPC rolled over short-term notes payable and obtained short-term notes totaling P28 million with interest rate ranging from 6.125% to 6.5%, of which P165.50 million were paid during the same year.

Accounts Payable and accrued expenses – The decrease is due to the recognition of current portion of long-term leases and unearned rental income.

Income Tax Payable – Income tax payable decreased due to recognition of tax payable from one of its subsidiaries.

Long-term leases - The increase is because of the adjustment made on the recognition of rental income using straight line method based on the terms of the lease agreement per PAS 17 on Lease.

Accrued Retirement Liability - The increase is primarily due to actuarial changes.

#### **2018**

The operations for the year resulted in a net income of P102million, a decrease by 1% from prior year. The decrease in the total sales volume of flour bags and mill feed sold by 3% coupled by decrease in net sales mix by 2% compared to 2017 resulted to a decrease in revenue by 1% which was offsetted by the increase of rental income by 9%. Despite of the several cost cutting measures being implemented by Management, the increase of 13% in the cost of sales was due to higher cost of raw materials and the depreciation in exchange rate. Higher dividend income of 17% is due to the increase in investments by one of its subsidiaries coupled by the dividend payout of the Company's unquoted investments. While there is slightly reduced in interest income by 6% versus last year. Also, the interest expense had increased by 7% due to the increase of interest rates from 3% to 6.5% compared to 2017.

As of the year ended December 31, 2018, the total gross income amounted to P238.33million, which reflected the income from the sale of the company's products, rental and real estate income, interest income, and dividend income. Operating expenses and finance costs amounted to P181.3million and P13.47million, respectively. Operating expenses consists of selling and administrative expenses such as salaries and wages, employee's welfare, depreciation, outside services, taxes, insurance, communications, office supplies, transportations, repairs, maintenance, interest and other expenses.

The total combined assets amounted to P3.75 billion in 2018 while total liabilities amounted to P1.13billion which is higher by 1% and 19%, respectively, from balances in 2017.

The Company has no knowledge of any trends, events or uncertainties which are reasonably expected to have a material impact on the net sales or revenues of the Company.

For the year 2018 there were no seasonal aspects which had a material effect on the Company's financial statements.

Below is a discussion of material changes of accounts which had increased or decreased by 5% or more in 2018 as compared to 2017:

Financial Assets at FVTPL – The decrease made in 2018 is because of the reclassification and adoption of the new standard coupled with the decline of market value in the stock market.

Inventories – The significant increase of 18% in inventory is due to the higher purchases of wheat inventories at near year end.

Financial assets at FVOCI – The decrease of 8% in AFS is due to the decline of market value in the stock market.

Accrued Rent and Other Noncurrent Assets—There were no additional rental spaces during the year. The increase is because of the adjustment made on the recognition of rental income using straight line method based on the terms of the lease agreement per PAS 17 on Lease.

Notes payable – The Company's subsidiary-LPC obtained short-term notes on various dates in 2018 totaling P174.50million with interest rates ranging from 3.50% to 6.50% of which P74.56 million were paid during the same year.

Accounts Payable and accrued expenses – The increase is attributable primarily to the increase in Trust Receipts balance as at year end amounted to P98.01 million in 2018 compared to P59.18 in 2017.

Income Tax Payable – Income tax payable increased due to recognition of tax payable from one of its subsidiaries.

*Unearned rental income-* The increase is because of the adjustment made on the recognition of rental income using straight line method based on the terms of the lease agreement per PAS 17 on Lease.

Accrued Retirement Liability – The decrease is primarily due to decline in present value of defined benefit obligation coupled with the decrease in fair value of plan assets.

#### 2017

The operations for the year resulted in a net income of P103million, a decrease by 21% from prior year. The decrease in the total sales volume of flour bags and mill feed sold by 13% coupled by decrease in selling prices by 20% compared to 2016 resulted to a decrease in revenue by 17%. The management continuously implemented several cost cutting measures during the year in which resulted to almost proportionate decrease of 14% in Cost of Sales. Also, increasing investments of the Company in shares of stocks and in debt instruments earned higher dividends by 51% but slightly reduced interest income by 6%as compared in 2016. The interest expense was greatly reduced by 26% as it was able to minimize interest expense on Trust Receipts Payables.

As of the year ended December 31, 2017, the total gross income amounted to P314.2million, which reflected the income from the sale of the company's products, rental and real estate income, interest income, and dividend income from the investment of securities. Operating expenses and finance costs amounted to P171.3million and P12.59million, respectively. Operating expenses consists of selling and administrative expenses such as salaries and wages, employee's welfare, depreciation, outside services, taxes, insurance, communications, office supplies, transportations, repairs, maintenance, interest and other expenses.

The total combined assets amounted to P3.71 billion in 2017 while total liabilities amounted to P949.05million which is higher by 8%% and 47%, respectively, from balances in 2016.

The Company has no knowledge of any trends, events or uncertainties which are reasonably expected to have a material impact on the net sales or revenues of the Company.

For the year 2017 there were no seasonal aspects which had a material effect on the Company's financial statements.

Below is a discussion of material changes of accounts which had increased or decreased by 5% or more in 2017 as compared to 2016:

Financial Assets at FVPL - There were significant additions made in 2017 by LFM Properties Corp. a subsidiary of the Parent Company resulting to 227% increase in its acquisition of shares of San Miguel Corporation.

*Inventories* – The decrease of 19% in inventory is due to nil inventory in transit of wheat at year end coupled with lower production of flour products due to lower sales.

Available for Sale of Financial Assets- There were no significant additions made in 2017.

Accrued Rent and Other Noncurrent Assets—There were no additional rental spaces during the year. The increase is because of the adjustment made on the recognition of rental income using straight line method based on the terms of the lease agreement per PAS 17 on Lease.

Notes payable – The Company's subsidiary-LPC obtained short-term notes on various dates in 2017 totaling P302.90million with interest rates ranging from 3.00% to 4.13% of which P23.35 million were paid during the same year.

Accounts Payable and accrued expenses – The increase is attributable primarily to the increase in Trust Receipts amounted to P59.18 million in 2017 compared to nil in 2016.

Income Tax Payable – Income tax payable decreased as the income for the year decreased substantially.

*Unearned rental income*- The increase is because of the adjustment made on the recognition of rental income using straight line computation per PAS 17 on Lease.

Accrued Retirement Liability – The decrease is primarily due to higher benefits payments paid directly by Parent Company in 2017 coupled with remeasurement gain vs. loss last year.

#### Summary of 2020 and 2021 Forecasted Financial Statements

The Company has prepared financial projections for the years ending December 31, 2020 and 2021. The Company forecasts its net income to increase by 2% from its preceding year.

As the forecast is based on assumptions about circumstances and events that have not yet occurred and are subject to significant uncertainties beyond the Company's control, there can be no assurance that the forecast will be realized. Actual results may be materially different from those shown in the forecast. Under no circumstances should the inclusion of the forecasted financial statements be regarded as a representation, warranty or prediction with respect to the accuracy of the underlying assumptions, or that the Company will achieve or is likely to achieve the particular results.

#### **Management Discussion of Future Plans for Operation**

The Company expects to spend around P200 million in about two (2) years to refresh and maintain the existing manufacturing plant facilities located in Mandaluyong City.

#### 7. CONSOLIDATED AUDITED FINANCIAL STATEMENTS

The Company's consolidated audited Financial Statements for the year ended 31 December 2019 is attached as Annex "A" of this Report.

### 8. CHANGES IN AND DISAGREEMENT WITH ACCOUNTANTS ON ACCOUNTING DISCLOSURE

There have been neither changes in nor disagreements with accountants on accounting and financial disclosure.

In compliance with the Code of Corporate Governance and SEC memorandum Circular No.8, Series of 2003, the Corporation replaced its former external auditor, KPMG Manabat Sanagustin (formerly, Laya Mananghaya & Co.) with Sycip Gorres Velayo & Co. effective October 2007.

The Company paid P928,000.00 net of VAT and OPE, for the audit services for the group.

In the selection of auditors, the audit committee give nominations to the Board which, the Board along with the stockholders select and approve during the annual stockholders' meeting.

#### PART III - CONTROL AND COMPENSATION INFORMATION

#### 9. DIRECTORS AND EXECUTIVE OFFICERS OF THE COMPANY

The Articles of Incorporation of the Company provide that the Directors of the Company shall hold office for one (1) year and until their successors are elected and qualified.

The Directors of the Company are as follows:

	Name of Directors	Age	Citizenship	Position
•	William Carlos Uy	77	Filipino	Chairman of the Board
	Sandra Uy	42	Filipino	Director
	John Carlos Uy	69	Filipino	Director
	Vicente Vargas	63	Filipino	Director
	William Ang	68	Filipino	Director
	David Ng*	58	Filipino	Director
	Jose Ma. S. Lopez	75	Filipino	Director
	Jose Jalandoni	64	Filipino	Director
	Jesus Jalandoni Jr.	62	Filipino	Director
	Daniel Maramba	46	Filipino	Director
	Jose A. Feria Jr.*	71	Filipino	Director
*	Independent Director			

The Senior Management of the Company is as follows:

Name	Age	Citizenship	Position
William Carlos Uy	77	Filipino	President
Sandra Uy	42	Filipino	Senior Vice President - Manufacturing
Vicente Vargas	63	Filipino	Corporate Secretary
Jose Ma. Lopez	75	Filipino	Senior Vice President & Treasurer

Following is a brief description of the respective backgrounds of the Company's directors and senior management, who have all been nominated for another term, their respective ages and involvement in other businesses for the past five (5) years:

William Carlos Uy. 77 years old. He serves as the Chairman of the Board of Directors and President of the Company. He is presently the President of Parity Values, Inc. and UPCC Securities Corporation. He also serves as the Vice Chairman of UPCC Holdings Corporation and a Corporate Treasurer of Malayan Bank.

John Carlos Uy. 69 years old. He is a Director of the Company. He also serves as a director and the general manager of Parity Values, Inc., one of the stockholders of the Company.

Vicente Vargas. 63 years old. He is a Director and Corporate Secretary of the Company. He is also the President of JM Brenton Industries, Inc., JM Processing & Freezing Services, Inc., Unicomm Ingredients Phils., Inc.

William L. Ang. 68 years old. He is a Director of the Company. Mr. Ang holds the position of First Vice President and Treasurer of Parity Values, Inc. He is also a stockholder and Treasurer of Trade Demands Corporation.

Jose Ma. S. Lopez. 75 years old. He is a director and Senior Vice President and Treasurer of the Company. Likewise, he is a Director in other corporations including Agchem Manufacturing Corporation and Liberty Commodities Corporation. He is also the Senior Vice President for Lopez Sugar Corporation.

Jose S. Jalandoni. 64 years old. He is a director of the Company and Audit Committee Member and Compliance Officer. He also serves as Chairman of the Board of Kanlaon Farms, Inc., Unicomm Ingredients, La Funeraria Paz, Inc. and Nissan Car Lease Phils. Inc. He is Corporate Secretary of Kanlaon Development Corporation, Jayjay Realty Corporation and JM & Company, Inc. He is also the Chief Executive Officer of Percom Solutions Inc., Assistant Treasurer of JM Profreeze, MIS Manager of LFM Properties Corp, Treasurer of Macawiwili Gold Mining & Dev't. Corp. and Board of Director/Consultant of Agchem Manufacturing Corporation.

David Ng, 58 years old. He is a director of the Company. He is presently holding the President of Merlin Mining Corporation, Lucky Jade Corporation and Cotlesloe Trading Corp. He is also the General Manager of New RTC International Co., Inc., Administrator of Logic Pacific, Inc.

Jesus S. Jalandoni, Jr. 62 years old. He is the President and Chairman of the Board of Alegria Development Corporation; President of LFM Properties Corp.; Managing Director of Premium Wine Exchange; President of Valueline Realty & Development Corp. Executive Vice President and Treasurer of Enterprise Leasing Corporation; Vice President of Kanlaon Development Corp.; Vice President of Kanlaon Farms, Inc.; Vice President of Jayjay Realty Corporation; Director of JM Processing and Freezing Corp.; and Director of Percom Solutions, Inc.

Sandra Uy, 42 years old. She serves as a Director and Senior Vice President of the Company. She is also a director of Uniguarantee Insurance Brokerage, Inc.

Daniel Maramba. 46 years old. He is a Director of the Company. He is also the President of Agchem Manufacturing Corp.; Treasurer of New Now Next, Inc. and Mac2 Group Manila, Inc. and Director of Uniguarantee Insurance Brokerage.

Jose A. Feria Jr. 71 years old. He is the Senior Partner of Feria Tantoco Daos Law Offices. Atty. Feria holds the Chairman position for the following Companies: Assessment Analytichs, Inc., Cyan Management Corporation, Philippine Multi-media Systems, Inc., MG Exeo Network, Inc., Premiere Travel and Tours, Inc., Spencer Food Corp., Vinnel Belvoir Corp. and Padre Burgos Realty, Inc. He serves as also Vice Chairman of Directories Philippines Corp. Moreover, Atty. Feria is a Director of the following Companies: Liberty Flour Mills, Inc., EYP.PH Corp., AeroAsia, Inc., HL&F Management Corp., Macawiwili Gold Mining & Development Corporation, Metropolitan Insurance Corp., Montecito Properties, Inc., Padre Burgos, Pru-Life Insurance Corp.,-UK, Telephilippines, Inc. And lastly, he is the Corporate Secretary of AisAsia Inc., All Asian Counter Trade, Inc., Felvisol Development Corp. and Sanara Inc.

All the directors and officers of the Company possess a high degree of integrity and character and are fully capable and able to perform their duties as directors and officers, respectively. None of the directors or officers has been declared bankrupt nor has there been any petition filed by or against any of the directors, nor to any businesses of which they were a part of. Nor have any of them been convicted of any crime, domestic or foreign and there are no criminal proceedings presently pending against any of them. Nor have any of them been temporarily or permanently barred, suspended or otherwise limiting any of their involvement in any type of business.

#### 10. Executive Compensation

The aggregate compensation paid to the Company's Executive Officers for the years 2019 and 2018 are P11.31 million and P14.28million respectively.

Information as to the aggregate compensation paid or accrued by the Company during the last two (2) fiscal years and to be paid in the ensuing fiscal year to the Company's Chief Executive Officer and Three (3) most highly compensated executive officers, namely, William Carlos Uy, Jose Ma. S. Lopez and Sandra Uy are as follows:

	Salaries	Bonus	Others	Total
2019				
William Carlos Uy				
Chairman and President	2,585,549	1,032,998	65,000	3,683,547
Jose Ma. S. Lopez				
Senior Vice President -Treasurer	3,061,104	1,015,869	65,000	4,141,973
Sandra Judy Uy				
Senior Vice President - Manufacturing	2,419,558	1,001,831	65,000	3,486,389
Total	8,066,211	3,050,698	195,000	11,311,909
2018				
William Carlos Uy				
Chairman and President	2,464,884	2,161,139	65,000	4,691,023
Jose Ma. S. Lopez				
Senior Vice President -Treasurer	3,000,922	1,932,579	65,000	4,998,501
Sandra Judy Uy				
Senior Vice President - Manufacturing	2,363,545	2,162,650	65,000	4,591,195
Total	7,829,351	6,256,368	195,000	14,280,719

#### 11. Security Holders

As of December 31, 2019, there are 444 holders of common shares of stocks of the Company.

The top 20 stockholders of the Company as of December 31, 2019 are as follows:

	Name of Stockholder	Number of Shares held	Percentage
·1.)	Parity Values, Inc.	60,878,835	40.59%
2.)	PCD Nominee Corp.(F)	47,689,011	31.79%
3.)	Bacsay Management Corp.	5,589,742	3.73%
4.)	Sebring Management Corp.	3,122,102	2.08%
5.)	E.K.I Tourist Dev. Corp.	2,855,505	1.90%
6.)	L & J Agricultural Inc.	2,417,841	1.61%
7.)	Moreno, Jose Jr.	928,277	0.62%
8.)	Lopez Jr., Eduardo	915,468	0.61%
9.)	Pulmones, Amelia Kalaw	913,613	0.61%
10.)	Carvina Farms Inc.	769,920	0.51%
11.)	Feria, Paula K.	740,488	0.49%
12.)	Fajardo, Erwin M.	697,337	0.46%
13.)	Kalaw, Regina	628,116	0.42%
14.)	Lopez, Jose Ma. S.	624,465	0.42%
15.)	Hsu, Philip	602,405	0.40%
16.)	Galan, Norma Yu	524,745	0.35%
17.)	Fajardo, Eric	521,796	0.35%
18.)	Javellana, Maria Teresa V.	509,493	0.34%
19.)	Maramba III, Felix R.	487,934	0.33%
20.)	Quiros, Ma. Cristina V.	475,344	0.32%

#### 12. Certain Relationships and Related Transactions

Some of the directors of the Company are also directors and stockholders of the different distributors of the different brands of flour of the Company. All transactions, however, between the Company and the distributors are at arm's length transactions and above board.

#### Family Relationships

William Carlos Uy and John Carlos Uy are brothers. Sandra Judy Uy is the daughter of William Carlos Uy and niece of John Carlos Uy. Likewise, Jose Jalandoni and Jesus Jalandoni Jr are siblings. Jose Jalandoni, Jesus Jalandoni Jr, Jose Ma. S. Lopez and Vicente Vargas are first cousins.

Other than the above, the Company is not aware of any family relationships among the directors, senior management or persons nominated or chosen by the Company to become directors or senior managers.

#### PART IV - CORPORATE GOVERNANCE

#### 13. COMPLIANCE WITH LEADING PRACTICES ON CORPORATE GOVERNANCE

The Company continues to abide by the duly adopted Manual on Corporate Governance of the Company (the "Manual") and the Code of Corporate Governance promulgated by the Securities and Exchange Commission. Pursuant thereto, the Company appointed Mr. Jose S. Jalandoni, as the Compliance Officer of the Company to ensure the Company's adherence to corporate principles and best practices and monitor compliance with the provisions and requirements of the Manual.

In addition to the Audit Committee composed of David Ng as Chairman and Jose S. Jalandoni and Jose A. Feria, Jr. as members, the Company also constituted its Nomination Committee and appointed Jose A. Feria, Jr. as its Chairman with Vincente Vargas and John Carlos Uy as members. The Company also created its Compensation and Remuneration Committee composed of David Ng as Chairman and Jose Ma. S. Lopez and William Ang as members.

In evaluating compliance with the Company's Code of Corporate Governance, it has adopted the Integrated Annual Corporate Governance Report as required by Securities and Exchange Commission Memorandum Circular No. 15 Series of 2017."

For the year 2019, the Corporation has substantially complied with the mandatory requirements and provisions of the Code and Manual. Please refer to the Integrated Corporate Governance Report disclosed on PSE Edge on June 18, 2020 and received and filed with the Securities and Exchange Commission (the "SEC") on June 19, 2020, as well as the Certification on Corporate Governance Compliance filed with the SEC on January 30, 2020.

The Company continuously reviews and updates its Code of Corporate Governance, and supplemental policies to ensure that the Company's practices are in accordance with the leading and best practices on the matter. In furtherance of such the Board of Directors has passed and a Related Party Transaction Policy, approved by the Board on September 25, 2019. Furthermore, the Company is also in the process of revising and amending its 2017 Code of Corporate Governance to conform with industry best practices.

#### **PART V - EXHIBITS AND SCHEDULES**

Also attached in this report the following attachments:

Annex B – Supplementary Schedules Annex C – Additional Components

Sustainability Report for submission on or before June 30, 2020.

#### **SIGNATURES**

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in the City of Makati on the 8th of June, 2020.

By:

WILLIAM CARLOS UY

President

JOSE MA. S. LOPEZ

**Æ**∀P Treasurer

VICENTE S. VARGAS

Corporate Secretary

MARIA LUISA L. QUIZON

**Chief Accountant** 

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of \_\_\_\_\_ affiant(s) exhibiting to me his/their Social Security System IDs, as follows:

Name	SSS	
William Carlos Uy	03-0842644-1	
Jose Ma. S. Lopez	03-1212721-5	
Vicente S. Vargas	03-5142687-0	
Maria Luisa L. Quizon	03-3938582-3	

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Notary Profid City of Makati Until Damphber 31, 2020 ISP No. 03/27-Lifetime Member MCLE Compliance No. VI-0024312 Appointment No. M-183-(2017-2020) PTR No. 8114014 Jan. 2, 2020 Makati City Roll No. 40091 101 Urban Ave. Campos Rueda Bidg. Brgy. Plo Del Filar, Makati City